

Kathmandu University School of Management
KU- undergraduate management admission tests for BHM

FORMAT:

Written Exam: 20%

Interview: 80%

Practice Questions:

Section A: Hospitality questions- reading comprehension (Any One)

Direction: Please read the following passage carefully and answer the questions (1-10) based on this passage. For each question in this section, select the best answer from among the choices given and circle the correct choice (A, B, C, D or E).

Section A

Time 30 minutes

5 Questions

Reading Comprehension 1

A centrally located in Thamel, Haamro Thakali Kitchen has always been able to win the heart of the customer. The root of the restaurant dates back to 1970 when the father of the current owner started serving visitors who used to visit his village. Although there were no fixed menus, the visitors used to enjoy at the homestay like environment where they were greeted and served whatever was being cooked in the kitchen. It is the same caring and homely environment which he brought to the present restaurant has become the heritage of the restaurant. With the same spirit, a restaurant was opened in the famous tourist destination Thamel. However, having such a strong heritage the owner Mrs. Anupama Sherchan is worried about the falling profitability of the restaurant.

Haamro Thakali is a 50 seat restaurant offering authentic Nepalese food presented in a very own traditional Nepalese style. The location of the restaurant helps in attracting guests; however, major guests that visit the restaurant are foreigners. Walk in guests are not very frequent. Ample parking space is available in the area with major eateries in the vicinity. The competition in the area is intense. Lots of eateries have opened up in the area. The restaurant specializing in Japanese, Korean, Continentals, Asian and Nepalese cuisines are found in abundance in the area. When guests enters the restaurant they will definitely notice all the artifacts and display of old cooking utensils that would surely make anyone nostalgic. Although area of the restaurant is not that big compared to other restaurant in the area, the sitting has been arranged so as to have comfortable sitting and easy flow of patrons and waiters even during the busiest hour. The guests are welcomed and treated with an utmost care by a staff near the entrance. The kitchen is visible from the main dining area. The customers are able to watch how their food is being prepared.

The food is prepared from seven basic stocks (chicken, beans, rice, dried vegetables, special pulse, tomatoes, and lettuce) and variety of other herbs, spices and vegetables. Basic stock is prepared beforehand to save time during busy hours. The chef just uses the already prepared basic stock to prepare the final dish after order is received.

Adapted from: Shrestha, K. 2013. Haamro Thakali Kitchen. Case Study Booklet. Little Angels' College of Management.

1. By “root” (line 2), Shrestha means

(A) part of the plant (B) the basic cause (C) origins (D) embedded (E) look

2. By “spirit” (line 6), Shrestha means

(A) not body (B) from of a dead person (C) enthusiasm
(D) a particular way of feeling (E) strong alcoholic drink

3. How might you paraphrase Shrestha’s sentence – “When guests enters the restaurant they will definitely notice all the artifacts and display of old cooking utensils that would surely make anyone nostalgic.”?

(A) Guests are nostalgic and enter the restaurant to see the ancient cooking utensils and artifacts.
(B) The old cooking utensils and artifacts displayed in the restaurant will surely make the guests who enter the restaurant feel nostalgic.
(C) The guests notice the artifacts and old cooking utensils displayed in the restaurant as they enter the restaurant.
(D) If guests enter the restaurant they will see the artifacts and display of old cooking utensils.
(E) Seeing the old utensils and artifacts anyone can become nostalgic.

4. The opposite of “authentic” (underlined in line 9) is

(A) fake (B) real (C) genuine (D) original (E) true

5. The word “stock” is used twice in the above passage and has different meaning in the two sentences underlined. These two meanings are

A) total amount of goods; amount of money (B) a supply of something for use or sale; liquid used to add flavor to food wearing an old shoe (C) part of ownership of a company; animals
(D) support or handle of a tool; degree of popularity of a person (E) to fill something;
unoriginal

Reading Comprehension 2

Charcuterie is derived from French word meaning “cooked flesh”. Over the years, as trade and business developed across regions, food items such as cheese and smoked cold meats, became such cherished delicacies that they began being traded for goods. It thus,

became necessary to evolve certain standards on preparation of these dishes and codification of rules on the sale and purchase of such food items to control the money and prices abuses. This led to formation of groups known as guilds. Each guild was responsible for a certain type of product and it was the responsibility of the guild to train people and make them master crafts persons. Each guild had a specified charter which listed its specific rights. By the end of the sixteenth century, there were approximately 24-30 guilds that were specific to only food items. One such guild that was responsible for preparing dishes from pig's meat was referred to as charcuterie. This guild maintained the tradition of preparing a range of products from pig's meat. Items such as hams, bacon, sausages, and pates further led the chefs to become more creative-such that specialization in this filed has reached its zenith. Today, certain units around the world specialize in making smoked and cold meat.

1. By “guilds” (line 6), the author means

(A) smoked meat (B) cold meat (C) associations of people (D)group responsible for preparing dishes from pig's meat (E) group of species

2. By “cherished” (line 3), the author means

(A) caring about someone that is important to you (B)caring about something that is important to you (C) highly valued

(D) cultivate with care and affection (E) bringing the pleasure of love about something that is important to you

3. How might you paraphrase the author's sentence – “One such guild that was responsible for preparing dishes from pig's meat was referred to as charcuterie”?

(A)Charcuterie is a guild which was given responsibility to prepare dishes from pig's meat.

(B) The dishes from pig's meat prepared by guild was called charcuterie.

(C) Charcuterie prepared dishes from guild meat and served to pig.

D) Charcuterie were responsible for preparing guild from pig's meat.

(E) Charcuterie is a kind of pig's meat prepared by guild.

4. The opposite of “zenith” (underlined in line 10) is

(A) the summit (B) the best time (C) most unsuccessful point of time (D) Apex

(E) pinnacle

5. Which of the following items is not included as charcuterie products:

A) sausages (B)hams (C) pates

(D) bacon (E) Galantines

Section B: Hospitality questions- Essay (Any One)

Direction: Please answer the following question in your own words.

Section B

Time 30 minutes

1 Questions

- 1) Recently, due to COVID-19, the number of guests coming to “Haamro Thakali Kitchen” restaurant has declined. Foreign tourists are no more the main guests of the restaurant. Mrs Sherchan, the owner and manager of the restaurant is thinking of making some changes in his business targeting the Nepalese guests. In your opinion, what changes should Mr Sherchan adopt in his restaurant (such as menu, prices, restaurant ambience, etc.) to increase profit? Please write your answer in about 500 words.
- 2) Gandaki State is planning to develop Pokhara-Kathmandu-Lumbini as the Gautam Buddha Golden Triangle for promoting tourism in these areas. You, as a representative of Nepali tourist community, are participating in a stakeholder meeting organized by research division of Nepal Tourism Board. In your opinion, how can the government promote tourism in the Gautam Buddha Golden Triangle? Write your suggestions to the Nepal Tourism Board and Gandaki State, Ministry of Tourism in about 500 words.
- 3) In recent news, a General Manager of a reputed hotel shared, “The pandemic changed a lot of things, especially for the hospitality and tourism sectors. Our hotel managed to stay open for the entire year, using all the required protocols and safety measures. How do you think COVID-19 pandemic has affected your travel plans and the hospitality industry of Nepal?
- 4) “atithi devo bhava” is our traditional chant. Hospitality is embedded in Nepalese culture. In your culture, what are the 3 major occasions (festivals, events, other celebrations) when guests are invited in your house? Please explain these occasions and the role you normally play in serving the guests in these occasions in about 500 words.
- 5) “Hospitality is a happiness industry”. Do you agree or disagree with this statement? Explain your reasons for agreement or disagreement in this statement in about 500 words.

Section C: English (Any 5)

Direction:. For each question in this section, select the best answer from among the choices given and circle the correct choice (A, B, C, D or E).

Section C

Time 15 minutes

5 Questions

Each sentence below has one or two blanks, select the word or word pair that best completes each sentence. Please circle the letter that appears before your answer.

1. The first priority of any organization should be to make employees happy and customer satisfaction naturally follow.
 - a. customer satisfaction naturally follow.
 - b. customer satisfaction will naturally follow
 - c. customer satisfaction is naturally follow.
 - d. customer satisfaction are naturally follow.
 - e. customer satisfaction to naturally follow

2. A positive environment leads to great employee satisfaction whereas negative one mars employee performance.
 - a. leads to great employee satisfaction whereas negative
 - b. leads to greater employee satisfaction whereas negative
 - c. leads to greatest employee satisfaction whereas negative
 - d. leads to grater employee satisfaction whereas negative
 - e. leads to be great employee satisfaction whereas negative

3. The brown bear, make famous in movies as man-hater, has evoked renewed interest among the tourists in Alaska.
 - a. make famous in movies as man-hater
 - b. making famous in movies as man-hater
 - c. will make famous in movies as man-hater
 - d. made famous in movies as man-hater
 - e. to make famous in movies as man-hater

4. The lives of the most marginalized have ceased to engage many of our filmmakers, to have migrated to more 'happening' urban issues.
- To have migrated to more 'happening' urban issues.
 - where have migrated to more 'happening' urban issues.
 - which have migrated to more 'happening' urban issues.
 - who have migrated to more 'happening' urban issues.
 - whom have migrated to more 'happening' urban issues.
5. Choose the medium with care, depend on the situation to strike the right chord.
- depend on the situation to strike the right chord
 - depends on the situation to strike the right chord
 - to depend on the situation to strike the right chord
 - depending on the situation to strike the right chord
 - dependingly on the situation to strike the right chord
6. Driven by demand, the IT industry is trying hard to find ways and means to keep the employee motivate and bind them to the organization.
- employee motivate and bind them to the organization
 - employee motivation and bind them to the organization
 - employee motivating and bind them to the organization
 - employee motivates and bind them to the organization
 - employee motivated and bind them to the organization
7. Sarah smith takes justifiable pride in her education, which has included rigorous academic work as well intensive artistic endeavors.
- Pride in her education
 - Pride in her schooling
 - Pride of her education
 - Pride in the educating of her
 - Pride on her education
8. The two travelers may have chosen ----- routes across the continent, but the starting point was the same for each.
- Coinciding
 - Direct
 - Chartered
 - Divergent
 - Intersecting
9. In many cases, the formerly ----- origins of diseases have now been identified through modern scientific techniques.

- a. Insightful
- b. Mysterious
- c. Notable
- d. Cruel
- e. Useful

10. The student's feelings about presenting the commencement address were -----; although visibly happy to have been chosen, he was nonetheless ----- about speaking in public.

- a. Positive....insecure,
- b. Euphoric....hopeful,
- c. Unknownmodest
- d. Ambivalent....anxious
- e. Restrained....confident

11. We are indeed sorry to hear of your mother's passing; please accept our sincerest ----.

(A) adulations (B) congratulations (C) condolences (D) concatenations (E) contortions

12. When the desk was placed facing the window, she found herself ---- from her work by the activity in the street.

(A) distraught (B) destroyed (C) distracted (D) decimated
(E) diminished

13. He said he didn't get the job done because he was incapacitated; in truth, he was ----.

(A) indigent (B) indolent (C) indulgent (D) insipid (E) inculpable

14) The voters show their ---- by staying away from the polls.

(A) interest (B) usury (C) apathy (D) serendipity (E) registration

15. The authorities declared an ---- on incoming freight because of the trucking strike.

(A) impression (B) immolation (C) embargo (D) alert (E) opprobrium

16. The grade was steep and the load heavy; we had to ---- the oxen in order to arrive home on time.

(A) rest (B) eat (C) feed (D) goad (E) slaughter

17. The good-humored joke ---- the tension in the room.

(A) enervated (B) allocated (C) dispelled (D) cited (E) berated

18. He claimed to be deathly ill, although he looked perfectly ---- and ---- to us.

(A) fine .. fettle (B) sane .. sound (C) hale .. hearty (D) hectic .. healthy
(E) sound .. decrepit

19. Although she had ---- about the weather, she had no ---- about her ability to navigate through it.

(A) doubts ... confidence (B) confidence ... qualms (C) qualms ... confidence
(D) misgivings .. qualms (E) reports... foresight

20. The police department will not accept for ---- a report of a person missing if his residence is outside the city.

(A) foreclosure (B) convenience (C) investigation (D) control (E) guidance

21. Rabbits, elephants, deer, and sheep are ----; they eat only plants.

(A) omnivorous (B) herbivorous (C) carnivorous (D) ruminants (E) pachyderms

22. My uncle hardly ever needed a telephone; his voice was ---- from a distance of half a mile.

(A) inaudible (B) audible (C) suspicious (D) visible (E) copious

23. Cigarette smoking is ---- to your health.

(A) disengaging (B) deleterious (C) delectable (D) irrespective (E) irrelevant

24. The ---- on the letter showed it had been mailed in North Dakota two weeks previously.

(A) address (B) stamp (C) postmark (D) envelope (E) printing

25. It is easy to see the difference between the two photographs when they are placed in ----.

(A) disarray (B) juxtaposition (C) composition (D) jeopardy (E) collaboration

Each consecutive underlined section corresponds with an answer choice. Select the choice that has an error, or select choice E for no error.

26. "Pull it out by its plug, not by the cord," said john. No error.

A B C D E

1. A
2. B
3. C
4. D
5. E

27. Because of the Internet, working at jobs at home have become much more common. No error

A B C D E

- 1) A
- 2) B
- 3) C
- 4) D
- 5) E

28. symptoms of this illness that warrant a doctor visit includes fever, vomiting, and diarrhea, as

A B C

well as the loss of appetite. No error.

D E

1. A
2. B
3. C
4. D

5. E

29. Either Lila or Manjila will always volunteer their valuable time to serve on our board. No error.

A B C D E

1. A
2. B
3. C
4. D
5. E

30. The conversation with her mother had a more profound effect on her than she expected. No

A B C D E

error.

1. A
2. B
3. C
4. D
5. E

31. I am looking forward to hear from you very soon? No error.

A B C D E

1. A
2. B
3. C
4. D
5. E

32. "They had dig the field without me by the time I got there," said Jacques. No error.

A B C D E

1. A
2. B
3. C
4. D
5. E

33. Run as quickly as you can but as careful as possible when you take part in the race. No error.

A B C D E

1. A
2. B
3. C
4. D
5. E

34. The President and the Speaker of the House found the Congressional Republicans' filibusters to

A B C

be all together specious. No error.

D E

1. A

2. B
3. C
4. D
5. E

35. Professor Lane, our Computer Science teacher, was excited when he had the opportunity to

meet Bill Gates, the president of Microsoft, Inc. No error.

- A B
C D E
1. A
 2. B
 3. C
 4. D
 5. E

36. The students have discovered that they can address issues more effectively through letter-writing

A B C
campaigns and not through public demonstrations. No Error.

- D E
1. A
 2. B
 3. C
 4. D
 5. E

37. After hours of futile debate, the committee has decided to postpone further discussion of the

A B C
resolution until their next meeting. No Error.

- D E
1. A
 2. B
 3. C
 4. D
 5. E

38. At the music recital, Alexandra enjoyed listening to her friend Mohammed's insightful interpretation,

which she thought was more sophisticated than the other performers. No Error.

- A
B C D E
1. A
 2. B
 3. C
 4. D
 5. E

39. Originally a protest on conventional painting, the Pre-Raphaelite movement exerted great influence on

the art of its time. No Error.

- D A B C
E
1. A
 2. B
 3. C
 4. D
 5. E

40. The board reviewing the courses offered by the college found that the quality of academic programs

were generally good but somewhat uneven. No Error.

- C D E
1. A
 2. B
 3. C
 4. D
 5. E

Section D: Quantitative (Any 5 in each set of KUUMAT questions)

Direction: For each question in this section, select the best answer from among the choices given and circle the correct choice (A, B, C, or D).

Section D

Time 15 minutes

5 Questions

1. A hospital has enough pills on hand to treat 10 patients for 14 days. How long will the pills last if there are 35 patients?
 - a. 8
 - b. 6
 - c. 4
 - d. 3
2. If A is 20% more than B, how much is B less than A?
 - a. 25%
 - b. 20%
 - c. 16.66%
 - d. 16%
3. Ratio between two numbers is 3: 4 and their sum is 420. Find the smaller number
 - a. 240
 - b. 180
 - c. 160
 - d. 140
4. A number exceeds by 25 from its $\frac{3}{8}$ parts. Then the number is?
 - a. 32
 - b. 35
 - c. 39
 - d. 40
5. Sum of two numbers is 80. Greater number exceeds by 5 from four times of the smaller. Find the numbers?
 - a. 65, 15
 - b. 64, 16
 - c. 62, 18
 - d. 60, 20
6. When 0.36 is written in simplest form, the sum of the numerator and the denominator is :
 - a. 12
 - b. 23

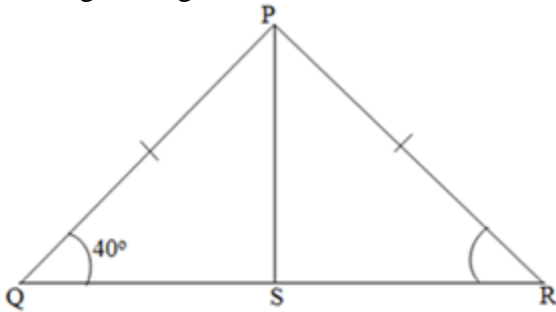
- c. 34
 - d. 45
7. Which of the following fractions is greater than $\frac{3}{4}$ and less than $\frac{5}{6}$?
- a. $\frac{5}{6}$
 - b. $\frac{3}{4}$
 - c. $\frac{1}{2}$
 - d. $\frac{4}{5}$
8. The number 0.127 is how much greater than $\frac{1}{8}$?
- a. $\frac{1}{300}$
 - b. $\frac{1}{500}$
 - c. $\frac{1}{800}$
 - d. $\frac{1}{1000}$
9. Find the least number which when multiplied with 74088 will make it a perfect square.
- a. 19
 - b. 22
 - c. 36
 - d. 42
10. Find the least number by which 175760 be divided to make it a perfect cube.
- a. 10
 - b. 17
 - c. 23
 - d. 35
11. Find the smallest number by which 1100 must be divided so that the quotient is a perfect square.
- a. 40
 - b. 60
 - c. 80
 - d. 100
12. A man is 6 times as old as his son. Three years ago, his age was 9 times his son's age. Find the present age of man.
- a. 45 years
 - b. 47 years
 - c. 48 years
 - d. 52 years
13. The age of Priya is twelve times that of her daughter Aarti. If the age of Aarti is 3 years, what is the age of Priya?
- a. 30 years
 - b. 32 years
 - c. 36 years
 - d. 40 years
14. Ratio of present ages of Prakriti and Sneha is 2:3. After 6 years, ratio of their ages is 3:4. Find the present age of Prakriti.
- a. 11 years
 - b. 12 years

- c. 13 years
 - d. 14 years
15. A number, when 35 is subtracted from it, reduces to its 80 percent. What is four-fifth of that number?
- a. 70
 - b. 90
 - c. 120
 - d. 140
16. A fruit seller had some apples. He sells 40% apples and still has 420 apples. Originally, he had:
- a. 588 apples
 - b. 600 apples
 - c. 672 apples
 - d. 700 apples
17. Two numbers A and B are such that the sum of 5% of A and 4% of B is two-third of the sum of 6% of A and 8% of B. Find the ratio of A: B.
- a. 2: 3
 - b. 1: 1
 - c. 3: 4
 - d. 4: 3
18. In an election between two candidates, one got 55% of the total valid votes, 20% of the votes were invalid. If the total number of votes was 7500, the number of valid votes that the other candidate got
- a. 2700
 - b. 2900
 - c. 3000
 - d. 3100
19. Ron buys good worth Rs. 6650. He gets a discount of 6% on it. After getting the discount, he pays sales tax @ 10%. Find the amount he will have to pay for the goods.
- a. Rs. 6876.10
 - b. Rs. 6654
 - c. Rs. 7000
 - d. Rs. 6999.20
20. Express $\frac{2}{5}$ as rate percent:
- a. 80%
 - b. 60%
 - c. 40%
 - d. 20%
21. What percent is 5 gm of 1 kg?
- a. 0.05%
 - b. 0.5%
 - c. 0.005%
 - d. 5%
22. A number increased by 20% gives 480. The number is
- a. 380

- b. 420
 - c. 400
 - d. 300
23. If 20% of a certain number is 80, then what is 30% of that number?
- a. 100
 - b. 120
 - c. 140
 - d. 150
24. When a number is first increased by 10% and then reduced by 10%, The number:
- a. Does not change
 - b. Decreases by 1%
 - c. Increases by 1%
 - d. None of these
25. A dice is thrown. The probability of getting 1 and 5 is:
- a. $\frac{1}{6}$
 - b. $\frac{2}{3}$
 - c. $\frac{1}{3}$
 - d. $\frac{1}{2}$
26. The longest chord of the circle is:
- a. Radius
 - b. Arc
 - c. Diameter
 - d. Segment
27. If there are two separate circles drawn apart from each other, then the maximum number of common points they have:
- a. 0
 - b. 1
 - c. 2
 - d. 3
28. If ABC is an equilateral triangle, then each angle equals to:
- a) 90°
 - B) 180°
 - c) 120°
 - d) 60
29. In a right triangle, the longest side is:
- a) Perpendicular
 - b) Hypotenuse
 - c) Base
 - d) None of the above
30. In triangle ABC, if $AB=BC$ and $\angle B = 70$, $\angle A$ will be:
- a) 70
 - b) 110

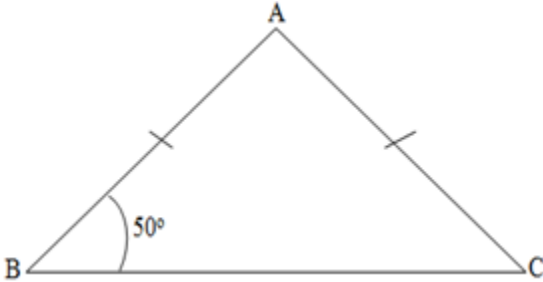
- c) 55
- d) 130

31. In the given figure, PS is the median then $\angle QPS$?



- a) 40°
- b) 50°
- c) 80°
- d) 90°

32. In the given figure, $AB = AC$ and $\angle B = 50^\circ$ then; $\angle A$ is:



- a) 50°
- b) 80°
- c) 100°
- d) 130°

33. An acute angle is:

- a) More than 90 degrees
- b) Less than 90 degrees
- c) Equal to 90 degrees
- d) Equal to 180 degrees

34. $\sqrt{3}$ is a polynomial of degree:

- a) 2
- b) 0
- c) 1
- d) $\frac{1}{2}$

35. Degree of the polynomial $7x^5 + 8x^2 - 5x + 3$ is:

- a) 1
- b) 3
- c) 2
- d) 5

36. The value of $99^2 - 98^2$ is:

- a) 1

- b) 197
 - c) 187
 - d) 207
37. The graph of linear equation $x+2y = 2$, cuts the y-axis at:
- a) (2,0)
 - b) (0,2)
 - c) (0,1)
 - d) (1,1)
38. $x = 9, y = 4$ is a solution of the linear equation:
- a) $2x + y = 17$
 - b) $x + y = 17$
 - c) $x + 2y = 17$
 - d) $3x - 2y = 17$
39. The sum of all the angles of a quadrilateral is equal to:
- a. 180°
 - b. 270°
 - c. 360°
 - d. 90°
40. If the radius of a circle is doubled, its area becomes
- (a) 2 times
 - (b) 4 times
 - (c) 8 times
 - (d) 16 times
41. If the diameter of a semicircular protractor is 14 cm, then its perimeter is .
- (a) 27 cm
 - (b) 36 cm
 - (c) 18 cm
 - (d) 9 cm
42. The average of three boys is 15 years. If their ages are in the ratio 3:5:7, the age of the youngest boy is
- a. 21
 - b. 18
 - c. 15
 - d. 9
 - e. 12
43. In 4 years, the simple interest on certain sum of money is $\frac{9}{25}$ of the principal. The annual rate of interest is
- a. 10
 - b. 9
 - c. 11
 - d. 12
 - e. 15
44. A ratio equivalent to 3 : 7 is:
- a) 3 : 9 b) 6 : 10 c) 9 : 21 d) 18 : 49
45. In a class there are 20 boys and 15 girls. The ratio of boys to girls is

a. 4:3

b. 3:4

c. 4:5

d. 2:3